



Paylogic is an innovative and rising company operating in the entertainment industry. It is primarily specializing in internet and ticketing-technology and the services attached to. Paylogic was founded in 2006 in the Netherlands and is today selling several million of tickets for over 700 promoters and organizations.

After a successful expansion to Germany we are now advertising for our Berlin's headquarter, at the earliest date, a further

## Sales Manager

You are enthusiastic and highly motivated to form success in a young, professional team? Then we offer you excellent career possibilities. Ideally you have already gathered practical experience in sales and you have a university degree or a comparable qualification. Additionally you are well grounded with the branch, are connected to promoters and have already initial experience with ticketing systems.

Responsibilities include:

- support head of sales in customer acquisition
- independent customer acquisition and setup of a customer network
- co-determination in further development of products and services
- development of attractive services and implementation of planned actions
- close co-operation with external counterparts (promoters, labels, etc.)
- counterpart for co-operations and event manager
- consultancy, proposal preparation and contract negotiations until signature

Your profile:

- min. 1-3 years working experience (sales/telesales/sales force)
- confident in business and sales discussions
- proficient in presentation techniques
- self-assured behaviour and flexibility
- strong communication skills and you are reliable and trustworthy
- you are experienced in customer acquisition and set up of a customer network
- fluent in German, profound knowledge of English
- you have an entertainment - network in Berlin and strong interest in new media and events

Our Offer:

If you want to complete a team in a young and successful company, then send your application documents and the earliest date of availability including your salary expectations to:

sascha.dewald@paylogic.de, Mr.Sascha Dewald, head of sales